

【要求科技券先導計劃開放、簡便、助用家：IT 界公開信聯署】

致：創新及科技局

發起人：莫乃光議員 (立法會資訊科技界議員)

今年預算案公布以 2：1 配對形式推出為期 3 年、5 億元的「科技券先導計劃」，合資格中小企最高可獲 20 萬元資助購買科技服務和方案。

此項措施業界爭取已久，英國、瑞典、新加坡和台灣等均有類似政策，樂見政府終於肯回應業界建議，期望帶動本地中小企對資訊科技服務的需求，創造更多商機和就業機會，提高競爭力。

從科技服務提供者的角度，以往不少資助計劃十分繁瑣，不少業界人士憂慮只有部份公司可以參與。對用家而言，審批程序要簡便、可購買的服務範圍符合需求、使用次數、時限和多元化的選擇，科技券才有吸引力。

為表達對「科技券先導計劃」的期望，真正惠及用家和服務提供者，立法會資訊科技界莫乃光議員公開募集資訊科技界、中小企等的聯署，要求創新科技署：

- 確保科技服務提供者的資格盡量開放，容許最多的本地 IT 企業參與；
- 參考外國同類計劃，訂出服務範圍和種類，讓中小企有較多的選擇；
- 安排要靈活：容許多於一次申請次數和設定合適的時限；
- 申請要簡便，避免過多的行政程序，例如接受以網上表格遞交申請；以及
- 運作須高度透明，向公眾發放有關計劃的數據和資訊

聯署者名單及意見：

| | 姓名 | 公司/機構名稱 (以英文字母排序) | 對科技券先導計劃之意見 |
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| 1 | Kenneth Lam | 3TECH Engineering Limited | The scheme should try to include most local ICT service providers. Companies whose majority employees are local resident should be supported by this scheme. |
| 2 | Judy Leung | Arcotect Limited | It should cover all new technologies by IT companies with traceable financial records for at least 2 years. |
| 3 | LAU Sui Cheong | ASL | |
| 4 | Kenneth Kwok | Beehive Strategy Limited | |
| 5 | oskar wong | chicboite limited | easy way to join the supplier list, it still lack of information of which IT company able to join the suppliers list. |
| 6 | Tim Wong | Code Free Soft LTD | 希望科技券能幫助一些 IT 中小企公司,所有非上市及人數不多於五十人公司都可以自動成為服務供應商。 |
| 7 | LAU HOO PANG, RINGO | DIGI BEYOND | STRONGLY AGREE: "..the vetting process should be streamlined, and there should be more options available for greater selection of services and solutions..." |
| 8 | Stephen Tang | Fintel (USA) Limited | |
| 10 | Angel Lai | Fintel (USA) Limited | |
| 11 | Kris Chan | Global Technology Integrator Ltd. | <ul style="list-style-type: none"> - The requirements for service providers should NOT be restrictive in order to allow maximum participation of local ICT companies; - The government should study the experience of other countries with similar subsidies to determine the scope of the voucher programme in order for SMEs to have more selection; - The application limit and duration of each subsidy should be made flexible and allow multiple usage; |

- Application process should be streamlined and red tapes should be avoided, the government can consider enabling online application; and

- The government should adhere to transparency and release the information and data regarding the voucher programme from time to time.

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| 12 | Ignatius Kung | GTI | have to be simple and straight forward to gain broad adoption |
| 13 | Catherine Chung | HKT Limited | |
| 14 | Joseph Ng | Hong Kong Baptist University | Should be applicable to all IT SME companies and the approval process should be reasonably to be practical. |
| 15 | Joe Yau | Hong Kong Baptist University | The application process of this voucher scheme should be streamlined. |
| 16 | Michael Leung | Hong Kong Down Syndrome Association | Should benefit the most on both the supply and demand sides of the community. |
| 17 | Victor NG | Hong Kong Electronics & Technologies Association (HKETA) | |
| 18 | Mr. Erwin Huang | Hong Kong Information Technology Federation | |
| 19 | Wendy Yung | Hong Kong Wireless Technology Industry Association | Leverage trade and industry associations to benchmark, monitor and filter appropriate vendors to be included in the scheme. |
| 20 | Ng Tsz Lung (Harry) | Infocan Computer (HK) Ltd. | 我們認為盡量開放給 IT 服務提供者，對中小企(用家)絕對有利。現在中小企用家遇上大廠，大廠只會提供不能修改的固有 package,其實未能貼合用家需要，常常出現店大欺客的情況。 |

實例: BannerShop 提升系統到雲端服務，尋找 IT Support 時，大廠只有幾個固定收費計劃，未能滿足需要。相反，本地企業，能有商有量，提供合適服務，幫助業務發展。

盡量開放不但使中小企有更多選擇, 而且本地 IT 企業能更靈活,更有彈性地支援中小企.

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| 21 | Tony Lee | Information Technology Resource Centre | need to be:1) easy to apply; 2) open data for public monitoring; 3) encourage adoption of service from local IT firms/organizations;4) stage funding allocation to safe guard service/product delivery. |
| 22 | SC Leung | IT Voice | 科技券計劃要做到真的利民，必須要容易申請，容許用戶選擇服務供應商，和提高運作的透明度。 |
| 23 | Lento Yip | IT Voice | |
| 24 | Joe Yau | IT Voice | |
| 25 | Sang Young | IT Voice | |
| 26 | Francis Fong | IT Voice | |
| 27 | Joseph Ng | IT Voice | |
| 28 | William Kwan | IT Voice | |
| 29 | Roger Leung | IT Voice | |
| 30 | Tsui Chi Ying | IT Voice | |
| 31 | Ken Lam | IT Voice | |
| 32 | Lam YEUNG | IT Voice | |
| 33 | Rick Mak | IT Voice | |
| 34 | Eric van der Hoeven | JTH Group | |
| 35 | Sydney Tsai | Kaley Limited | Should support for opensource standard for long term support without over spending on commercial ware. |
| 36 | Li Kin Ming | Kobo Game | |
| 37 | YY NG | MemDB Technology Company | 我們是一間小型的軟件開發公司，希望此政策能惠及所有軟件開發公司，不要選擇性惠及各別機構， |

令我們難以生存.

38 Manuel Kwong Micom Tech Limited

39 Fred Sheu Microsoft Hong Kong

40 Fred Sheu Microsoft Hong Kong

- We welcome this program as it will accelerate technology adoption for SME in order to be more productive, efficient and competitive
 - SME requirements are very board and it is impossible to limit to a small number of vendors to offer limited solutions to SMEs
 - We shall support 'free market principle' and allow SMEs to select the right solutions and vendors who meet their requirements
 - If the proposed whitelisting principle is real, it will jeopardize hundreds of IT vendors who are providing services and solutions to the SMEs
 - Government or ITC shall play the role as gatekeeper to ensure the solution vendors meet certain qualification thresholds (i.e. number of years in the business, legitimated business registration in HK, number of employees, customer references, etc.) rather than discriminate the large number of vendors in the market.
 - Government to help promote as many IT vendors as possible to take part in this program. In fact, many IT vendors are SMEs themselves who might also eligible to take advantage of this program
 - The risk of deploying incubators' solutions is relatively higher than mature vendors with good reputation in the market
 - Government or ITC shall define eligibility guideline for applying the matching fund (i.e. number of
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| | | | employees, turnover, last IT purchase, etc.) so that the scheme will not be abused |
| | | | - ITC shall help IT vendors promote their solutions to SMEs by organizing forum, events, host solution catalogue etc. |
| | | | - We strongly recommend cloud or SaaS based solutions as these will ease SME's burden in supporting and maintaining IT infrastructure |
| | | | - Reference to Singapore ICV program http://www.spring.gov.sg/Growing-Business/Voucher/Pages/innovation-capability-voucher.aspx |
| 41 | Chan Kim Wai | Milestone System Limited | I agreed to consider the following regarding to Pilot Technology Voucher Programme |
| | | | - Requirements for service providers should not be restrictive in order to allow maximum participation of local ICT companies; |
| | | | - The government should study the experience of other countries with similar subsidies to determine the scope of the voucher programme in order for SMEs to have more selection; |
| | | | - The application limit and duration of each subsidy should be made flexible and allow multiple usage; |
| | | | - Application process should be streamlined and red tapes should be avoided, the government can consider enabling online application; and |
| | | | - The government should adhere to transparency and release the information and data regarding the voucher programme from time to time. |
| 42 | Ken Law | MotherApp Ltd | Agreed to make it more open and accessible. |
| 43 | Yiu Wah Chan | N/A | There should be a cap for the amount of money received by each the technology consulting firm benefit from this scheme. This is to avoid monopoly by the bigger players and allow the smaller players to grow. |

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| 44 | Althay CHENG | NEC HK Ltd. | Support Hon Charles Mok's suggestion |
| 45 | Cheung Ngai | Netguide (HK) Ltd. | |
| 46 | Torin Fung | Novelin Limited | Open to all technology products instead of IT software products only |
| 47 | Leo Yeung | Opentext | |
| 48 | Ben Cheng | Oursky Limited | |
| 49 | Anita Sin | PCB Sourcing China Limited | Requirements for service providers should not be restrictive in order to allow maximum participation of local ICT companies; The government should adhere to transparency and release the information and data regarding the voucher programme from time to time. |
| 50 | Ho Chi Keung | PISA | |
| 51 | Ng Ling Fng | Po Fong Shop | 要求有透明度，不要令人覺得官商勾結。 |
| 52 | Patty WU | Poly-Asia (China) Co Ltd | In full support of Legislator Charles MOK's advocate. |
| 53 | Mike Law | Poly-Asia (China) Co. Ltd | In full support of Mr. Charles Mok's standpoint. |
| 54 | Paul Chan | Poly-Asia (China) Co., Ltd | Requirements for service providers should not be restrictive in order to allow maximum participation of local ICT companies; <ul style="list-style-type: none"> - The government should study the experience of other countries with similar subsidies to determine the scope of the voucher programme in order for SMEs to have more selection; - The application limit and duration of each subsidy should be made flexible and allow multiple usage; - Application process should be streamlined and red tapes should be avoided, the government can consider enabling online application; and - The government should adhere to transparency and release the information and data regarding the |

voucher programme from time to time

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| 55 | Ricky Chu | Retail Technology Industry Association | |
| 56 | Ronald Tse | Ribose | An open, flexible scheme that is not overly restrictive, minimized in bureaucratic hurdles that can actually help SMEs improve their operations through technology. Please make it easy for people to apply and use to actually benefit them. A benefit that the audience is unable to use is not a real benefit. |
| 57 | CHAN WANG AVA | RMHK | |
| 58 | Alan Knowles | Roo J Solutions Ltd | This is great news if it's actually going to work. But the prices has to be simple. IT companies work on a very thin margin. As costs are high. So time spent filling out paperwork is an added expense. |
| 59 | SL Ho | SLLIN Consultants | <p>I am so looking forward to the Technology Voucher, which I am sure will be another good hit for pushing up the market.</p> <p>However, I do concern about this Technology Voucher will create many many "improper, lack of quality, claim themselves as" tech company and selling their product or services with this voucher. If thats happen, numbers will flowing around the market, but it potentially turn up government spent, but created a bubble, and if that happened, turn out those companies and the market want to try local tech company and lost of faith, it will harm the market.</p> |
| 60 | Allan Dyer | Yui Kee Computing Ltd | As an SME IT Service Provider, I would welcome a scheme that would permit me to offer services and solutions without onerous up-front procedures and expenses. |
| 61 | Ping Wong | 個人身份 | 建議 1： 很多初創企業的產品是一個 app 或雲端服務，所以必須簡化、縮短及電子化「科學券」執行程序，並配合細額及月費形式的支出。 |

建議 2：確保本地研發產品能跟跨國公司比拼，鼓勵中小企優先使用本地研發產品，政府應提供誘因，如中小企使用本地研發產品，可獲更高比率的資助。

建議 3：確保初創企業能入場，認可機制必須公平客觀，至於初創企業，可以考慮只要已成為一些國際及本地培育計劃或加速器的成員公司，如數碼港、科學園、Blueprint、Y-combinator、500Startup 等，便可自動被認可。

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| 62 | 陸宗賢 | 環速集團有限公司 | |
| 63 | Martin Chan | | |
| 64 | 淘大連線 | | |
| 65 | Yu Siu Hin | | |
| 66 | Ho Kwok Keung | | |
| 67 | Haggen So | | |
| 68 | Clifford Tse | | |
| 69 | Frankie Lai | | 可以證明係 IT 公司就應可簡單批准，如果好似其他基金申請要九個月至一年，而且限制極多最後等完就話市時上有接近的所以唔批，香港有心做 IT 的只會眼白白見到新加坡等其他地方做到自己一早想到的設計。 |
| 70 | George Kwan | | |
| 71 | Hedy Ho | | Please do not limit our choices and let the SMEs to decide. |
| 72 | Peter Wong | | |